

Company Offered For Sale: Northeast Industrial Label Converter

This Company produces printed and blank pressure-sensitive labels for supply chain management and consumer branding.

Durable Label Specialists

The Company specializes in technical, multi-layered, durable labels for heavy industry.

Digitally Printed labels

90% of printed labels are produced digitally.

Long-term Customers

The Company enjoys outstanding customer retention. Their top 10 customers have been doing business with them for an average of more than 14 years. Three of the top 10 customers have been with them for more than 20 years.

Customer Diversity

The Company serves customers in a wide range of end use industries including aerospace, automotive, heavy truck, materials, industrial automation, residential and industrial construction, and specialty foods.

Experienced Management Team

The three-person, non-owner leadership team averages 18 years with the company. They manage all day-to-day marketing, sales, manufacturing and accounting operations.

Summary Profit and Loss Statements

	2020	2021	2022	Nine Months September 2023
Sales	5,701,544	6,500,927	7,892,182	6,216,084
Cost of Goods Sold	3,613,551	4,008,911	4,686,260	3,329,457
Gross Profit	2,087,993	2,492,016	3,205,922	2,886,627
<i>Gross Profit % to Sales</i>	36.6%	38.3%	40.6%	46.4%
E.B.I.T.D.A.	731,232	1,007,007	1,350,334	1,540,417
<i>E.B.I.T.D.A. % to Sales</i>	12.8%	15.5%	17.1%	24.8%



Durable labels are made with polyester, nylon, Kapton, vinyl, valeron and other synthetic materials.



ISO certification facilitates sales to industrial companies requiring vendor quality certification.

VENTURE 7
advisors

All questions, inquiries and proposals should be directed to Venture 7 Advisors:
Bryan.Ducharme@Venture7Advisors.com Phone: 802.578.6462
Scott.Hardy@Venture7Advisors.com Phone: 802.373.6762
www.venture7advisors.com

Venture 7 Advisors is acting as The Company's exclusive advisor in the proposed transaction and its fees are paid entirely by the seller.